

INDUSTRY FOCUS

# INVESTORS

## DEAL FLOW AND KNOWLEDGE SHARE

We are a high energy, high activity deal firm. We have developed a deep network of venture capital and angel investors, private equity funds, M&A advisors, tech-focused accountants and other advisors, and are focused on helping fuel your growth through value-added connections and knowledge sharing within our network. In a typical year we:

Help companies and funds close 60+ equity financings ranging in size from \$500K to \$500M+

Assist clients in 20+ mission critical licensing deals, ranging from university spinouts to Fortune 100 companies

Advise buyers and sellers in 20+ M&A deals with transaction values from \$100K to \$700M

Connect dozens of companies and investors in fundraising activities

Rank among top venture law firms according to PitchBook

## DILIGENCE EXPERTISE

We pride ourselves on understanding technology and healthcare businesses and the details of the legal documents most important to your transactions:

Corporate Structure

Privacy & Data

Ownership Interests

Employment & HR

Intellectual Property

Compliance & Regulatory Matters

University Licensing

Financial/Tax Matters

Executive Compensation & Benefits

Properties & Tangible Assets

Partnering Agreements

## PORTFOLIO COMPANY ASSISTANCE

We can make your investment dollars stretch further with your portfolio companies by engaging directly with them to provide complementary, high-skilled legal services at a lower price point in certain specialized areas.

Branding & Trademarks

Employee Benefits & Compensation

Securities Compliance

Licensing & Corporate Partnering

Privacy & Security

Tax

University Licensing

## HUTCHISON

### AT A GLANCE

Close deals from seed through growth stage

Attorneys with significant large firm and in-house experience

Clients = idea stage startups to \$5B+ market cap

Represent funds ranging from \$4M to \$5.9B under management

Intersection of capital and ideas